Mr. Matthew Maury Stuart and Maury 4833 Bethesda Avenue Suite 200 Bethesda, MD 20814

6 December, 2012

Dear Matthew:

Thanks so much for everything - again.

Who knew when -- oh so long ago --- my father's best friend recommended your father... that you would end up with various parts of the Kennan family as repeat customers across two generations.

If I listed all that you did for this last adventure -- I am sure I would leave many things out. The list would start with finding the perfect place for me (even while I was vague about what I wanted), getting me through the process (even when I was crazed), getting more for my condo than I expected, answering with great patience all my questions – and when I didn't ask -- making sure I understood whatever it was anyway, being exactly right about pricing, skillfully negotiating the sale of my condo for more than I thought I would get and the purchase of my new house, recommending all the right people who knew their business and were wonderful ... all the while keeping things moving forward even with the drama that somehow appeared at the oddest moments and not because of either one of us!

However, most of all you are a really great person in addition to being so skillful at your business. It could have been miserable experience—but you made it tolerable and at times it bordered on being fun. There are not many people who can say that about selling and buying a house these days.

Gratefully,

Stephanie A. Kennan